

ZIYAD ALMUHAIMID

Chief Executive Officer



30th Mar 1989, Riyadh



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Organized professional bringing diverse experience in business strategy development, supply chain management, manufacturing, and Finance. Well-versed in effective communication and relationship building. Proven history of successfully engaging with suppliers and customers. Quick-learning and task-driven with excellent delegation and planning abilities. Technologically adept with a passion for innovation and development of creative business solutions.



Work Experience Summary

2020-04 - Current	Chief Executive Officer The First Address Water Factory (View), Riyadh.
2018-07 - 2020-03	SaBuCo Management Committee Member Saudi Kayan, Jubail.
2016-04 - 2020-03	Business Planning Manager Saudi Kayan, Jubail.
2013-01 - 2016-03	Production Planning Engineer Saudi Kayan, Jubail.
2012-04 - 2012-12	Fleet Engineer Saudi Electricity Company, Riyadh.
2011-02 - 2011-08	Supply Chain Planner SABIC, Riyadh.
2007-07 - 2011-01	Business Analyst Sawane, Riyadh.



Education

2012-01	Bachelor of Science: Industrial & System Engineering King Fahd University Of Petroleum & Minerals - Saudi Arabia, Dhahran.
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Certifications

2021-07	Leadership Skills Advancement Program	Nusaned, a SABIC initiative for 2030 vision
2021-03	Leadership in an Exponentially Changing World	MIT Sloan School of Management
2017-01	Green Belt in Lean Six Sigma	Saudi Kayan, SABIC



Experience Portfolio



2020-04 -
Current

Chief Executive Officer

The First Address Water Factory (View), Riyadh

Lead the first address water factory business transformation strategy to meet stakeholders expectations to expand business operations and compete in the market in order to achieve company vision to be best preferred local supplier in the food & beverage industry.

Achievements

- Develop 5-years business strategy with core pillars to achieve company vision.
- Acquire talent Saudi leaders to lead the company transformation & growth.
- Establish new policies & procedures to enhance corporate governance.
- Implement new ERP system to improve work processes and decision making.
- Invest in new production line with total investment amount of 35 million SAR.
- Penetrate new regions to expand customer database & increase market share.
- Penetrate new sales channels to improve average selling price & minimize risk.
- Build company brand and improve View position in the market as premium brand.
- Increase annual sales revenue from 45 million SAR to 120 million SAR.
- Establish optimum supply chain network for logistics, procurement & warehousing.
- Improve efficiency of supply chain processes to optimize distribution cost.
- Enhance sales fleet to support product distribution with optimum cost.

2018-07 -
2020-03

SaBuCo Management Committee Member

Saudi Butanol Company, Jubail

SaBuCo

Assinged as Saudi Kayan representative in SaBuCo Joint Venture (33% share with 288 Million SAR investment) as part of Management Committee to drive N-Butanol Business and report directly to Saudi Kayan Board Members in SaBuCo.

Achievements

- Established tactical action plans and business strategies to attain objectives set by board and shareholders.
- Improved plant reliability by 65% through effective resources utilization relying on SABIC technical expertise to resolve plant chronical issues.
- Increased plant productivity by 20% after ensuring material supply availability with maintaining required safety stock.
- Reduced tolling cost by 7% by utilizing full plant capacity and reducing overhead costs with utilizing export facility to generate additional profit.
- Converted plant waste to a valuable product that can be sold in the market reducing waste disposal and operating expenses and increasing sales revenue.

2016-04 -
2020-03

Business Planning Manager

Saudi Kayan, Jubail



Maximized Saudi Kayan shareholder value through effective leadership and management of Chemical & Specialty Profitability-driven long-term & short-term planning process with total production volume of 4 Million tonnage (72% of total SK Production) and sales volume of 1.7 Million tonnage (54% of total SK Sales).

Achievements

- Developed 5 years business strategy for 2017, 2018 & 2019.
- Maximized sales volume with effective inventory management.
- Deployed market strategy for Chemicals & Specialty products.
- Enhanced Chemical & Specialty team and improve team competencies.
- Established new business agreements to support company growth.
- Conducted different business deals to upgrade value creation.
- Applied LP optimization to distribute and maximize feedstock utilization.
- Established EOQ model to improve raw material procurement efficiency.

2013-01 -
2016-03

Production Planning Engineer

Saudi Kayan, Jubail



Maximized Saudi Kayan shareholder value through effective management of Chemical & Specialty Profitability-driven long-term & short-term planning process with handling different roles & responsibilities including:

- Business Planning & Budgeting development for 1 Year + 4.
- Monthly production & sales planning optimization.
- Working capital & cost optimization.
- Supply chain planning.

Achievements

- Participated in 2015 Saudi Kayan Transformation journey and led working capital pillar to reduce spare parts, inventory & accounts payable and increase accounts receivable to reach 15% working capital as industry benchmark.
- Assigned to be a core member of SABIC variable cost optimization team to implement certain techniques to improve operation efficiency and reduce cost.
- Led cost effectiveness team to optimize selling & distribution cost and reduce other fixed costs to improve company profitability.
- Implemented 6-sigma concept to improve quality level at PC additive system to reduce waste generation and increase quality rate.

2012-04 -
2012-12

Fleet Engineer

Saudi Electricity Company, Riyadh

Streamlined and managed supply chain planning process and incorporated new strategic planning initiatives to improve operation excellence.

Achievements

- Developed transportation model to reduce crude and diesel supply cost by trucks to central generation stations and ensure 100% supply availability
- Optimized monthly production cycle at Yansab affiliate to reduce grades transition by utilizing Linear Programming (LP model).

2011-02 -
2011-08

Supply Chain Planner

SABIC, Riyadh



Implemented new improvement projects by gathering and analyzing data related to working capital and production cost & scheduling optimization as a trainee for Cooperative Training Program.

Achievements

- Established optimal inventory across SABIC affiliates for Polyethylene products by determining required safety stock against supply & demand variation, committed stock for on hand orders and cycle stock to meet seasonality demand.
- Optimized monthly production cycle at Yansab affiliate to reduce grades transition by utilizing Linear Programming (LP model) based on the plant constraints, market demand & inventory.

2007-07 -
2011-01

Business Analyst

Sawane, Riyadh

Established new family business in the field of household utensils trading and led business development and achieved family business objectives.



Skills

leadership & team building

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Excellent

Business development & Strategic Planning

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Excellent

Financial Management & Budgeting

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Excellent

Supply Chain Excellence

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Excellent



Languages

Arabic

■ ■ ■ ■ ■
Native

English

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Superior